

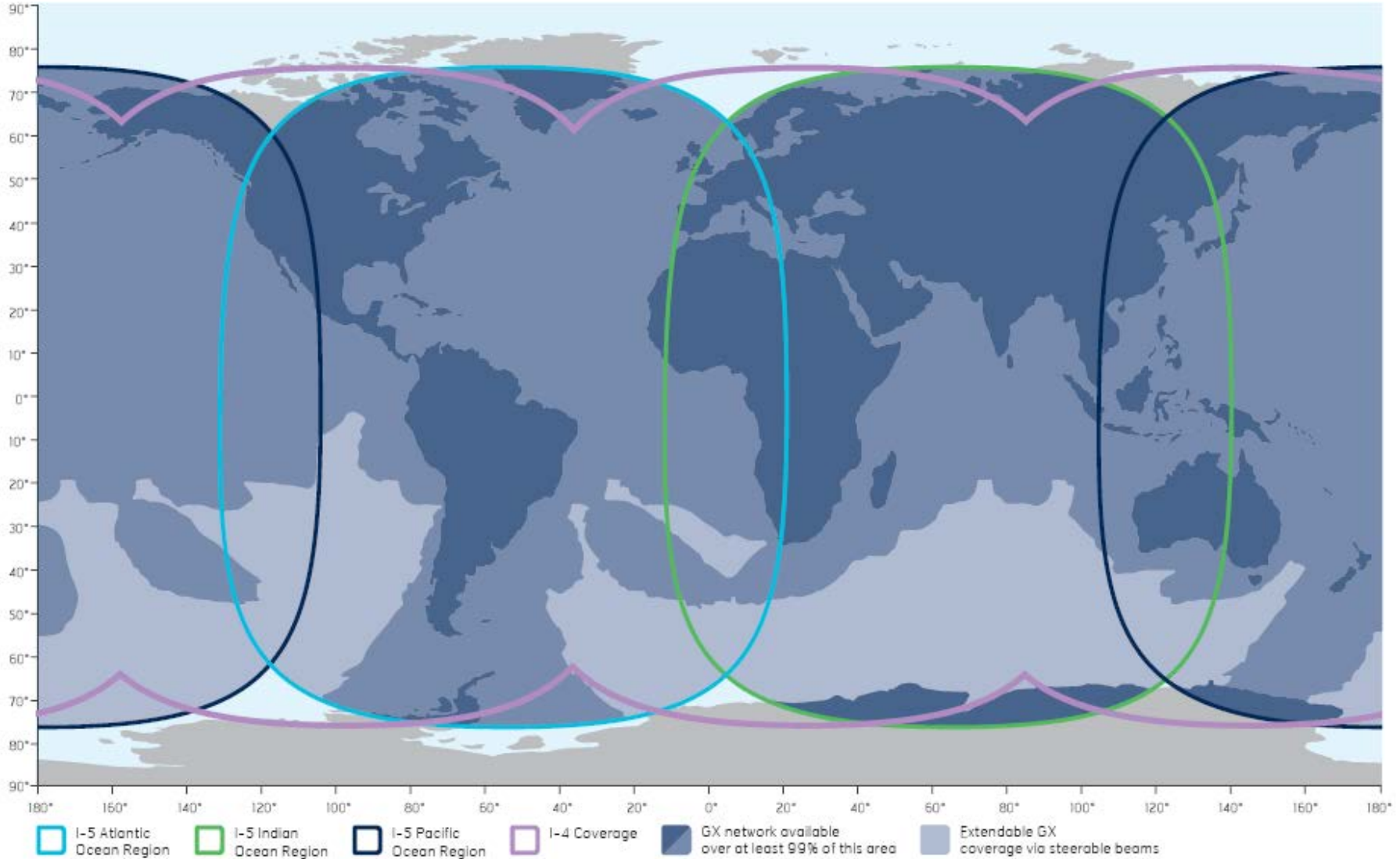


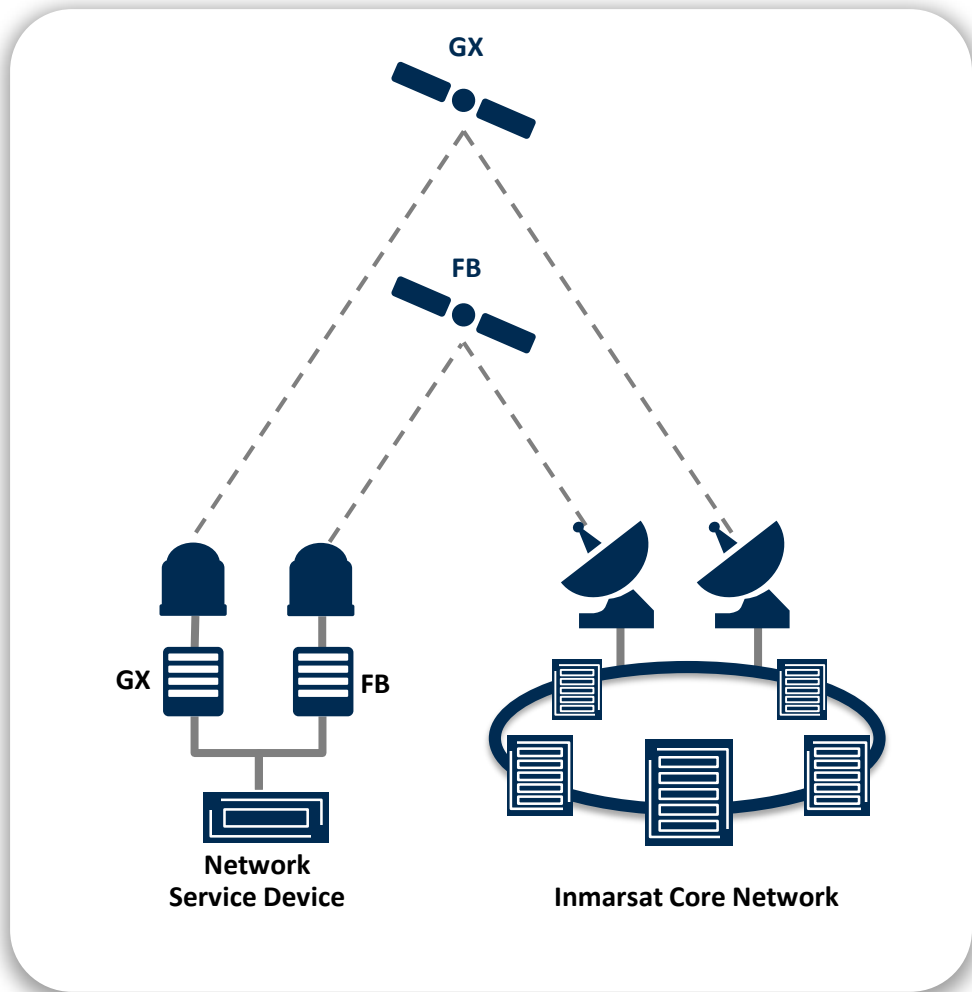
Global Xpress Overview

November 17, 2014
RVTECH Conference
Oregon State University
Corvallis, OR

Andrea Cortese
Director, Inmarsat Maritime

Global Xpress Coverage





Empowering Maritime Community Solutions

The Global Xpress Solution

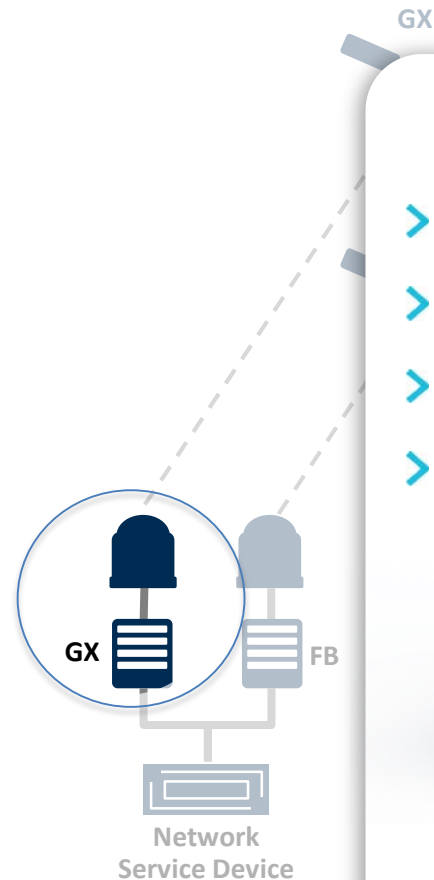


- Designed and built by Boeing
 - 802HP Platform
- Owned and operated by Inmarsat
- Well tested, reliable platform
- 3 satellites provide global coverage



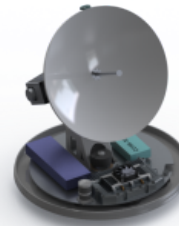
Empowering Maritime Community Solutions

The Global Xpress Solution



Shipboard Terminals

- > Top quality, high throughput performance
- > 60cm and 1m models available
- > Inmarsat Type Approval ensures quality
- > Upgradable Ku-Band terminals



Sea Tel
COBHAM



Intellian



JRC

Empowering Maritime Community Solutions

The Global Xpress Solution

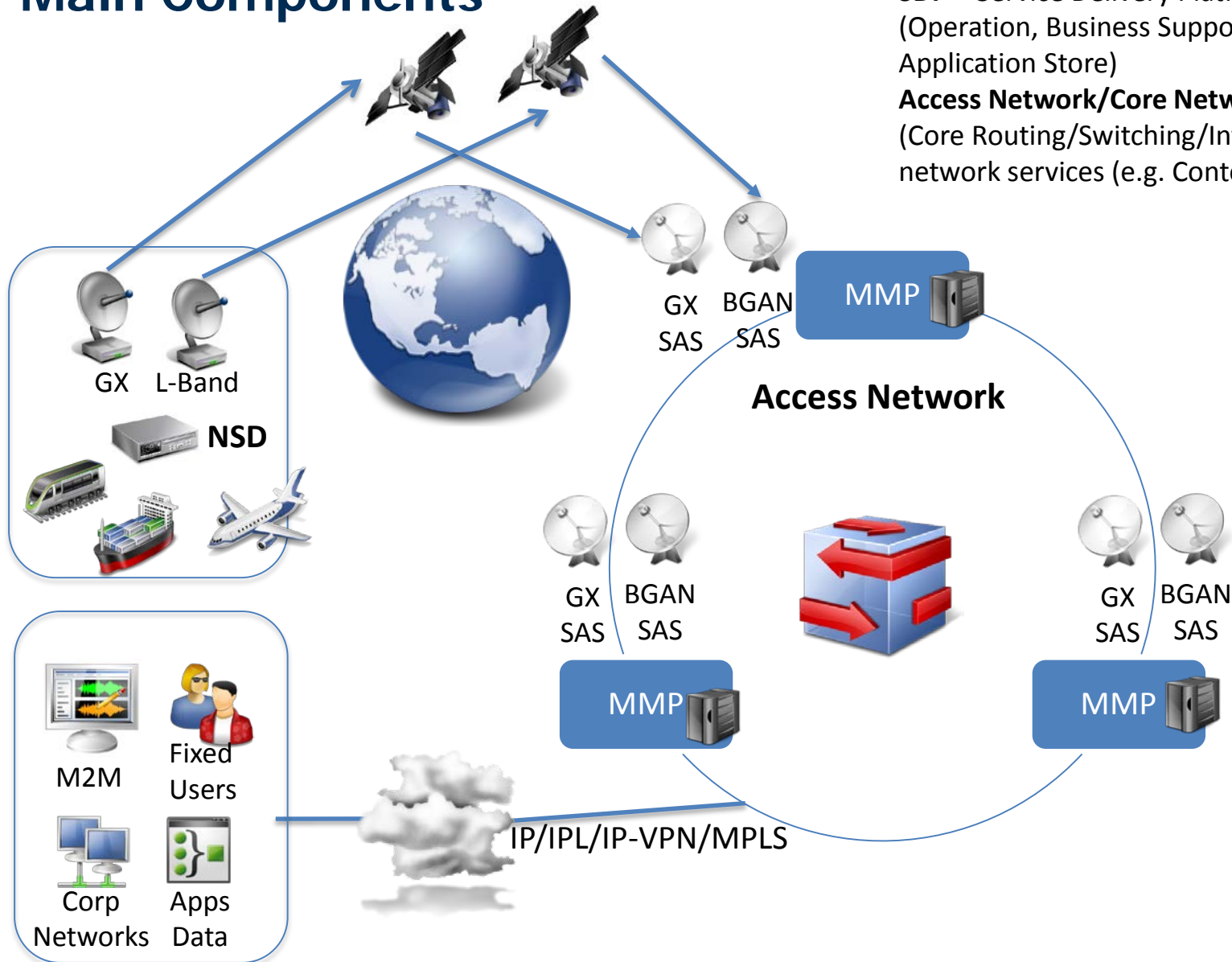
Satellite Communications

- > Designed by iDirect specifically for GX
- > Close coordination with Cisco
- > Enables advanced services to work between Cisco and iDirect platforms
 - Traffic prioritisation
 - Bandwidth management
 - Multicast



Empowering Maritime Community Solutions

Inmarsat Gateway: Main Components



NSD – Network Service Device

(Edge Appliance/Server)

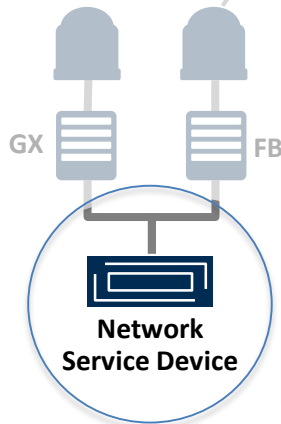
SDP – Service Delivery Platform

(Operation, Business Support Systems & Application Store)

Access Network/Core Network

(Core Routing/Switching/Interconnection & core network services (e.g. Content Delivery))

The Global Xpress Solution



The Network Service Device

- > Cisco 2911 Router platform
- > On-board LAN, WAN, Telephone interfaces
 - Connect ship users to satellite terminals
 - Routing control of GX vs. FB
- > Mass storage device for content hosting
- > Cisco Cloud Application Hosting platform



Empowering Maritime Community Solutions

“Satellite Technology” does not matter

➤ **Ka-Band as a technology is not important, although...**

- Ka-Band offers higher performance than Ku
- Spot beams ensure full power right to beam edge
- Smaller, more cost effective terminals

➤ **Shipping needs a solution that is...**

- Reliable
- Available
- Operationally Effective
- Cost Effective

GX network design advantages

> Redundant

- Dual Teleport design
- Weather, maintenance, local outages

> Expandable

- Additional Ka-band satellites can be added as needed

> Hybrid L-band network

- Handles any Ka-Band interruption
- Blockage, coverage, atmospheric, regulatory, equipment
- Maintains IP and VoIP services
- No additional costs

Empowering Applications and Content

New ways to Distribute Applications

- Third Party companies can list their applications on the GX portals
- Presented directly to the Ship Operators and Crew

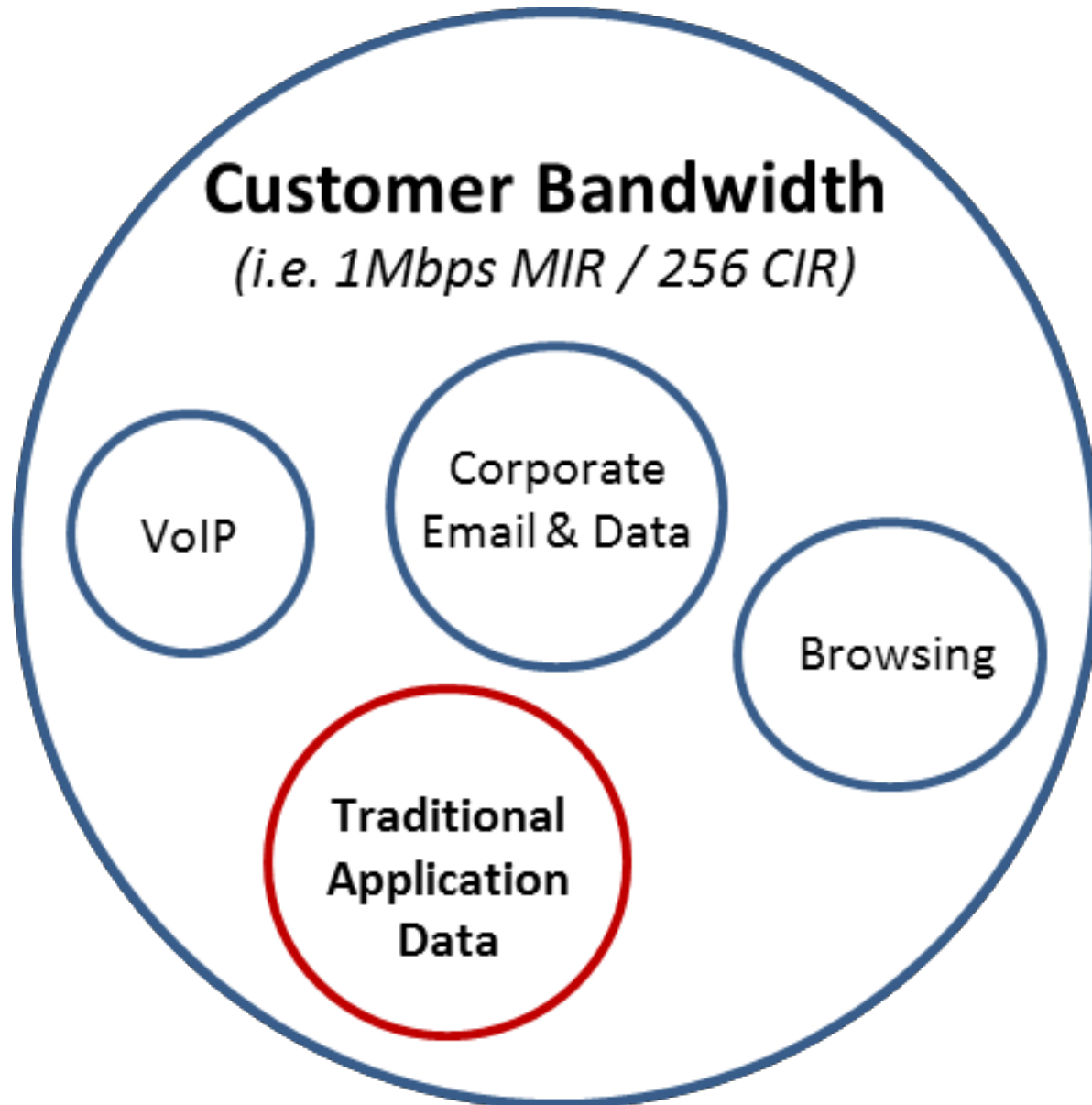
New ways to buy services

- Shipping companies can subscribe to services
- Crew can purchase applications and services directly
- Facilitated through GX billing platform

New ways to use airtime

- Applications can dynamically allocate bandwidth
- Content Pre-Positioning services

Flexible Real-Time Bandwidth Control



Flexible Real-Time Bandwidth Control

Customer Bandwidth

(i.e. 1Mbps MIR / 256 CIR)

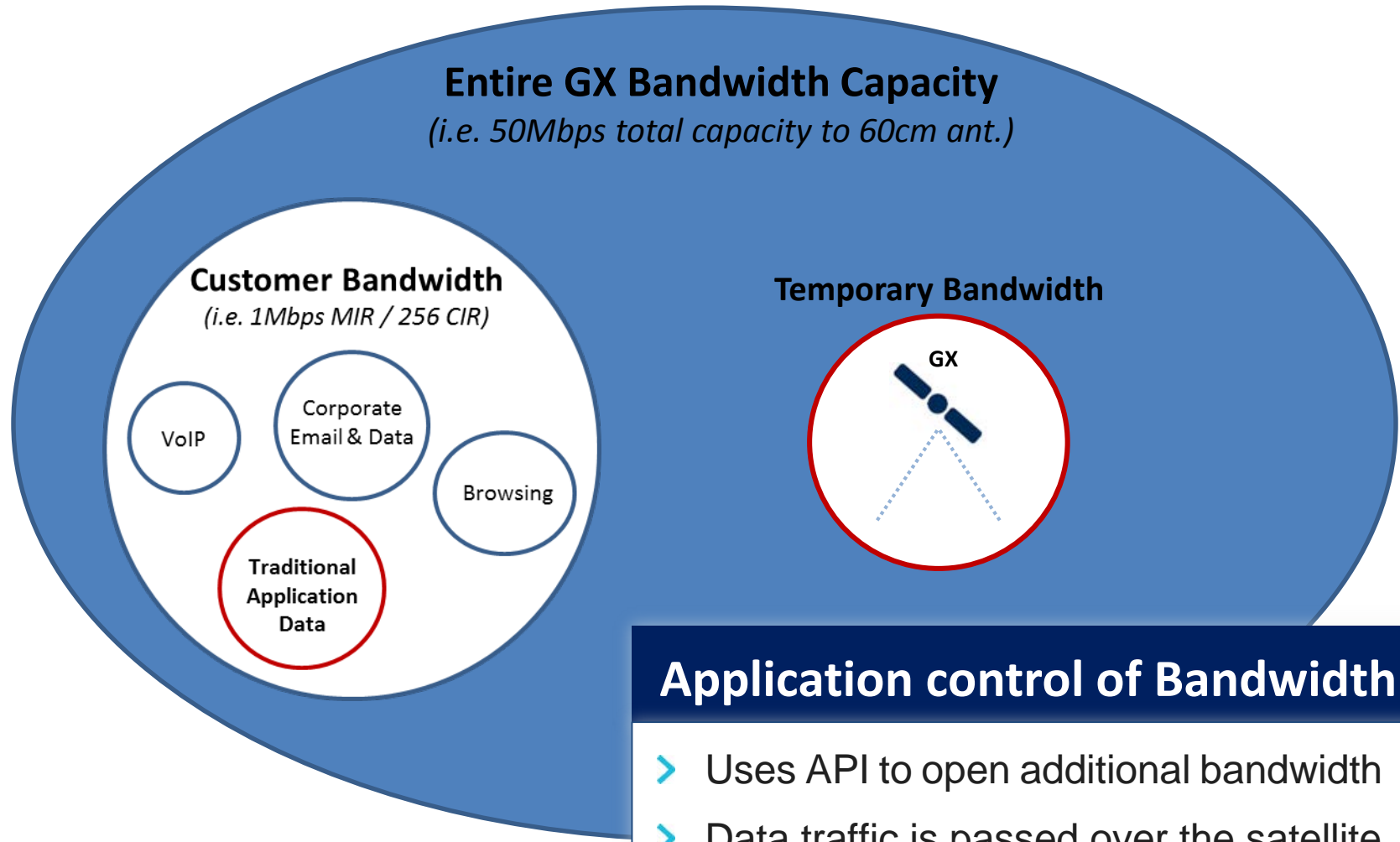
VoIP

Trad
Appl
Data

GX Dynamic Bandwidth Allocation

- Certain Apps may require additional bandwidth
 - Short term, high volume data needs
 - Customer does not want business traffic negatively impacted
 - Prepaid Applications, when the crew is paying for airtime directly

Flexible Real-Time Bandwidth Control



Application control of Bandwidth

- > Uses API to open additional bandwidth
- > Data traffic is passed over the satellite
- > Application closes bandwidth

Content Pre-Positioning Service

- Allows Data Files to be Pre-Positioned to the NSD
 - Content is uploaded to the Inmarsat core network
 - Peak and Off-Peak Delivery options
 - Charged for successful deliveries only
 - Time to deliver files is dependent on file size
- Downloaded files are not 'browseable' to the shipboard users
 - Application is responsible to access files from the NSD
 - APIs to access Pre-Positioned files provided as part of the Inmarsat SDK

A revolution in maritime communications:

Telemedicine

- > Telemedicine application get airtime when needed
- > High quality without impact on business traffic
- > Reduces cost for the shipping company

Ship security

- > Dynamically open airtime during security event
- > Immediate, no delays waiting for more bandwidth
- > Secure, separated from normal Internet traffic.

Crew services

- > Crew can buy a host of products and services directly
- > No impact on business traffic
- > Great end-user experience, reduces satellite usage



When will GX become available

> Satellite Build Schedule

- All three satellites for initial global service are complete and ready for launch
- Fourth satellite is already under construction

> Satellite Launch Schedule

- Inmarsat 5 - F1 – Launched December 2013
- Inmarsat 5 - F2 / F3 – Planning for Q1/Q2 2015
- Inmarsat 5 - F4 – to be determined

> Current Status

- F1 – In position, completed Alpha and Beta testing successfully
- Maritime terminals have passed network testing on F1
- Commercial Service begun for US Government customer on F1

> Full Global Commercial Service

- Planned for early in second half of 2015

Thank You