



Global Xpress

Changing what is possible in maritime communications

Mike McNally

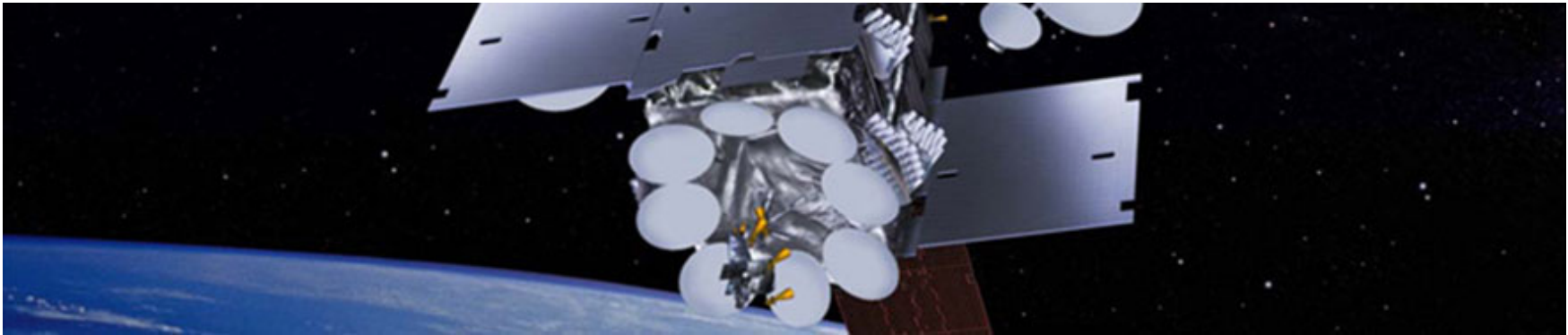
Head of Inmarsat Maritime, Americas

Revision 2

110
108
106
104
98
96
94
92
86
82
80
78
76
74
72
70
68
66

Inmarsat Global Xpress Maritime

The new standard in maritime satellite communications



Reliable

- ➔ 5th Generation constellation
- ➔ Fully Funded
- ➔ Designed for global mobility
- ➔ Inmarsat quality standards, end-to-end

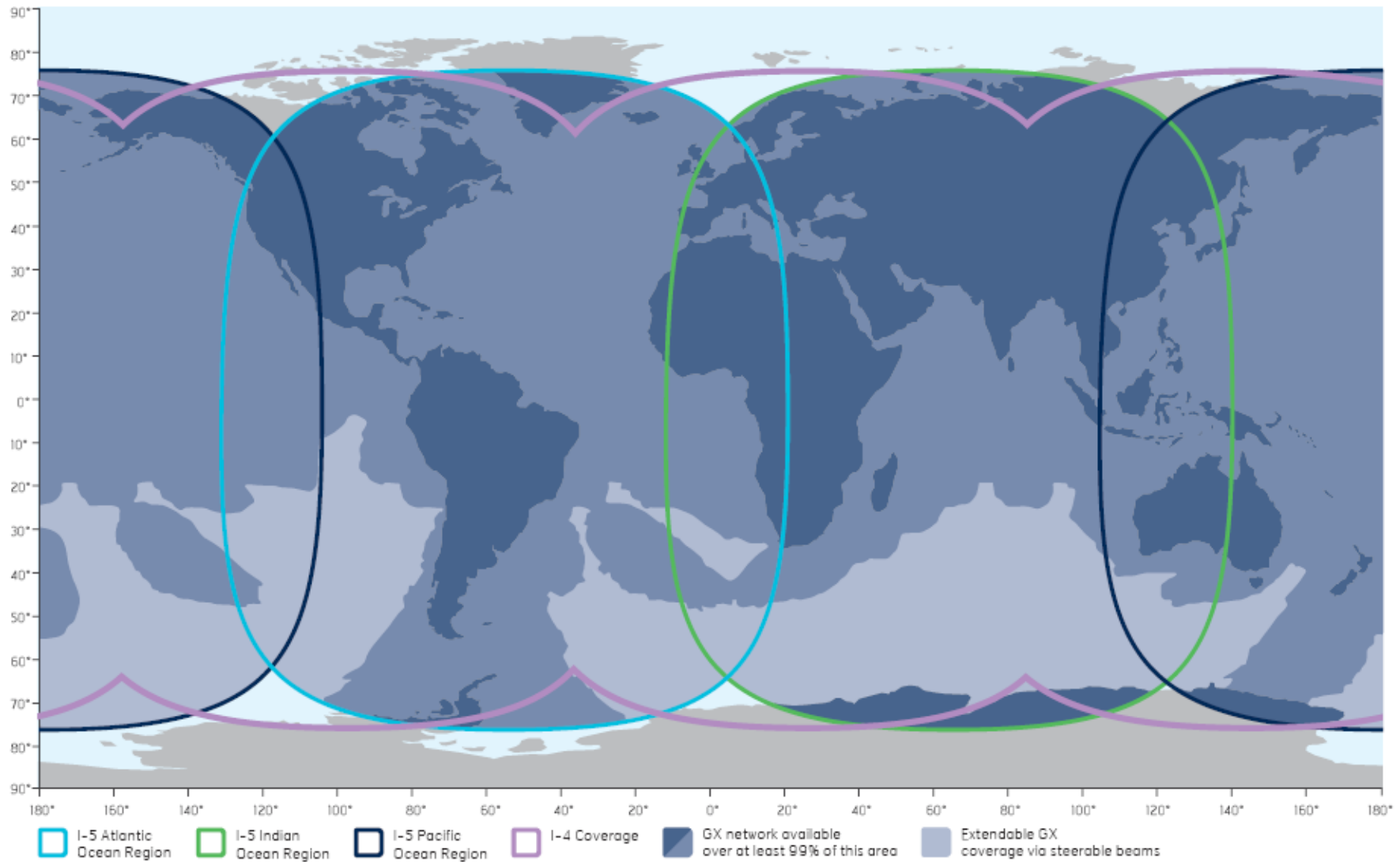
End-to-End Service

- ➔ Cost effective
 - Terminals
 - Airtime
- ➔ High performance
- ➔ Includes FleetBroadband

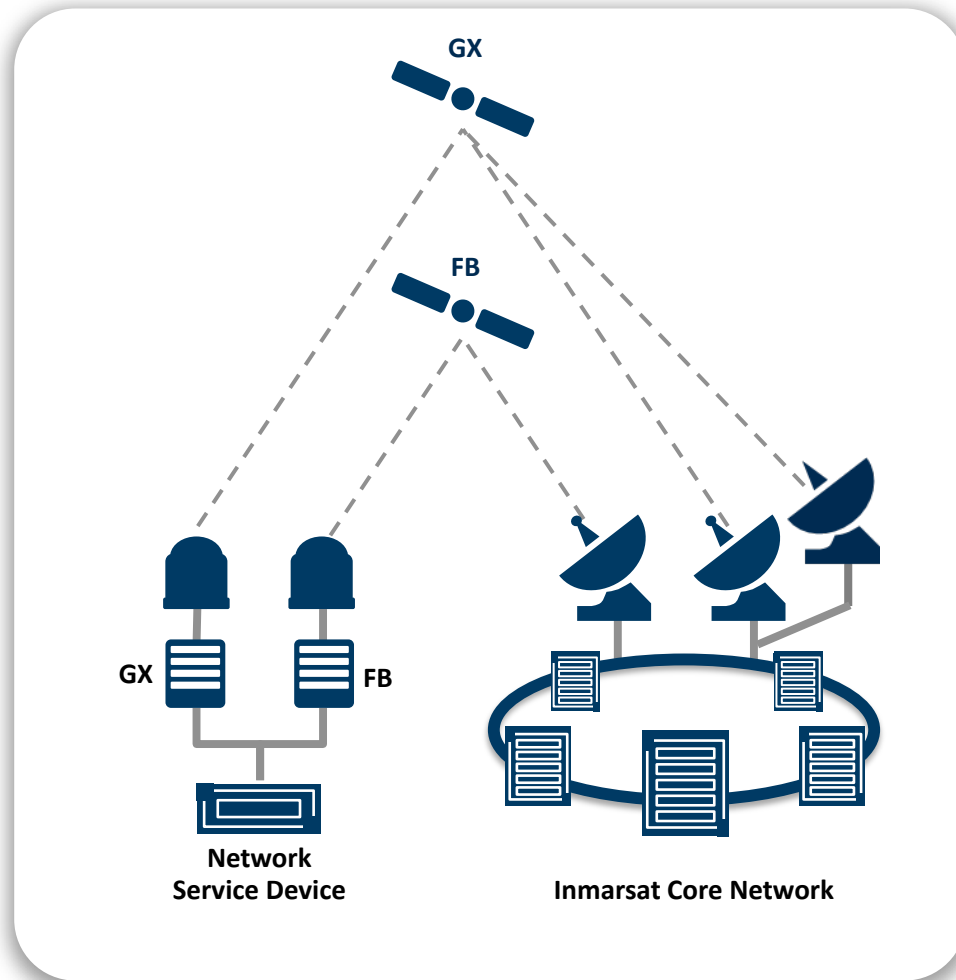
Managed Solution

- ➔ For business & Crew
- ➔ Voice, video, data
- ➔ Application & Content
- ➔ Prepaid & Postpaid billing

Global Xpress Coverage



The Global Xpress Solution

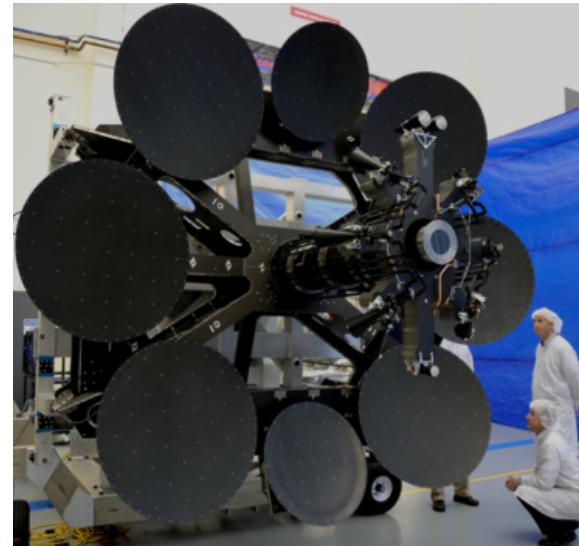


Empowering Maritime Community Solutions

The Global Xpress Solution

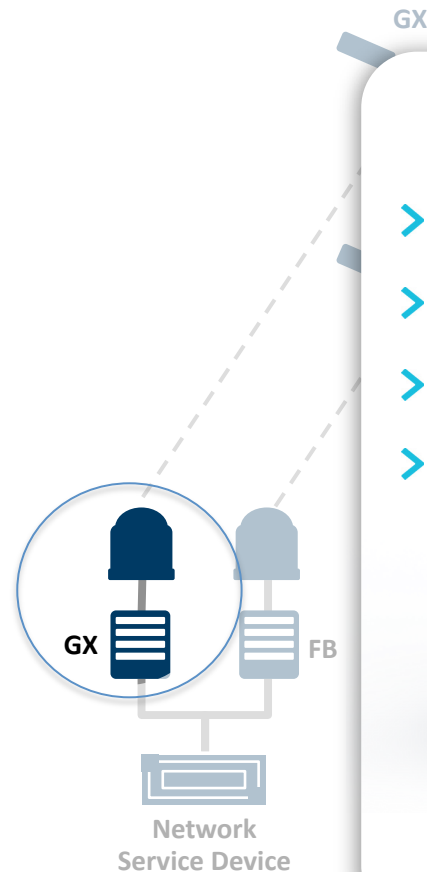


- > Designed and built by Boeing
 - 802HP Platform
- > Owned and operated by Inmarsat
- > Well tested, reliable platform
- > 3 satellites provide global coverage



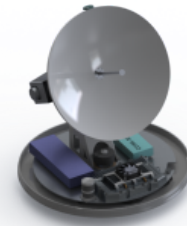
Empowering Maritime Community Solutions

The Global Xpress Solution

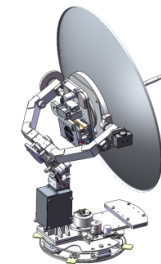


Shipboard Terminals

- > Top quality, high throughput performance
- > 60cm and 1m models available
- > Inmarsat Type Approval ensures quality
- > Upgradable Ku-Band terminals



Sea Tel
COBHAM



Intellian



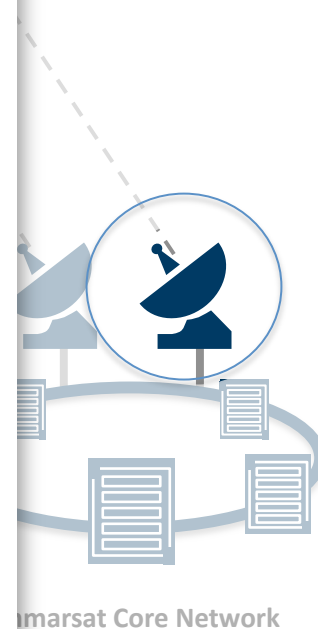
JRC

Empowering Maritime Community Solutions

The Global Xpress Solution

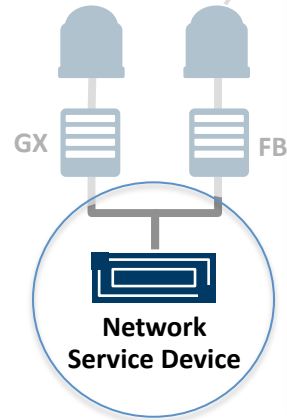
Satellite Communications

- Designed by iDirect specifically for GX
- Close coordination with Cisco
- Enables advanced services to work between Cisco and iDirect platforms
 - Traffic prioritisation
 - Bandwidth management
 - Multicast



Empowering Maritime Community Solutions

The Global Xpress Solution



The Network Service Device

- > Cisco 2911 Router platform
- > On-board LAN, WAN, Telephone interfaces
 - Connect ship users to satellite terminals
 - Routing control of GX vs. FB
- > Mass storage device for content hosting
- > Cisco Cloud Application Hosting platform



Empowering Maritime Community Solutions

Global Xpress End-User Services

> **Browsing**

- A high performance, fast browsing experience
- Optimal performance through compression & acceleration
- Ship owner controls: Whitelist and blacklist by site or categories

> **Multi-line Voice Service**

- Cost effective voice services for the business and crew
- Smart phone apps will enhance service
- national number support

> **Video Chat**

- Satellite optimized video calling service designed for GX

GX network design advantages

> **Redundant**

- Dual Teleport design
- Weather, maintenance, local outages

> **Expandable**

- Additional Ka-band satellites can be added as needed

> **Hybrid L-band network**

- Handles any Ka-Band interruption
- Blockage, coverage, atmospheric, regulatory, equipment
- Maintains IP and VoIP services
- No additional costs

> **Futureproof**

- Terminals capable of throughput over 10x current VSAT plans
- Scalable Ka-Band network capacity – fourth satellite already on order



GX Application Development Platform

**— Because the solution needs
to be more than just fast**

Empowering Applications and Content

New ways to Distribute Applications

- Third Party companies can list their applications on the GX portals
- Presented directly to the Ship Operators and Crew

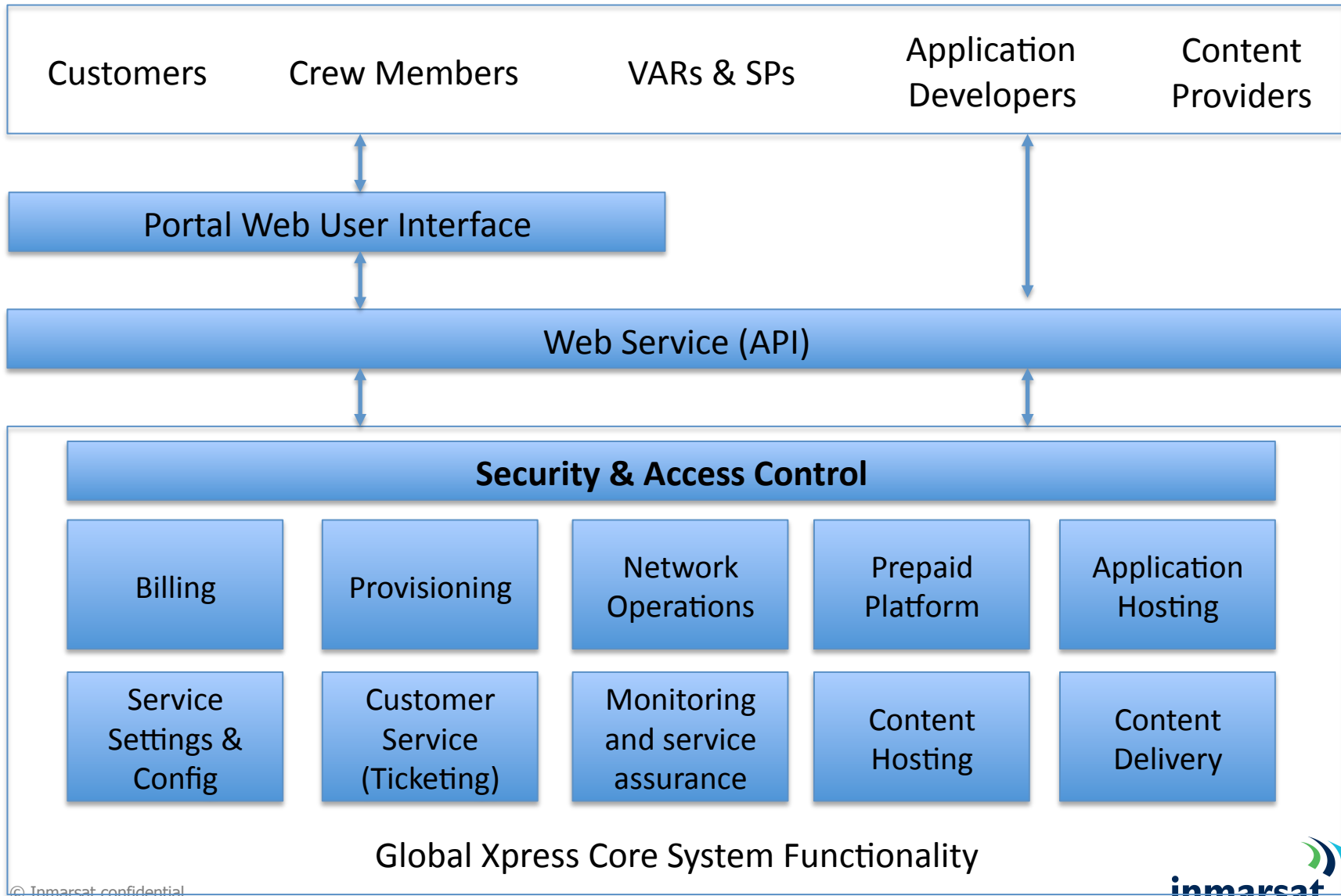
New ways to buy services

- Shipping companies can subscribe to services
- Crew can purchase applications and services directly
- Facilitated through GX billing platform

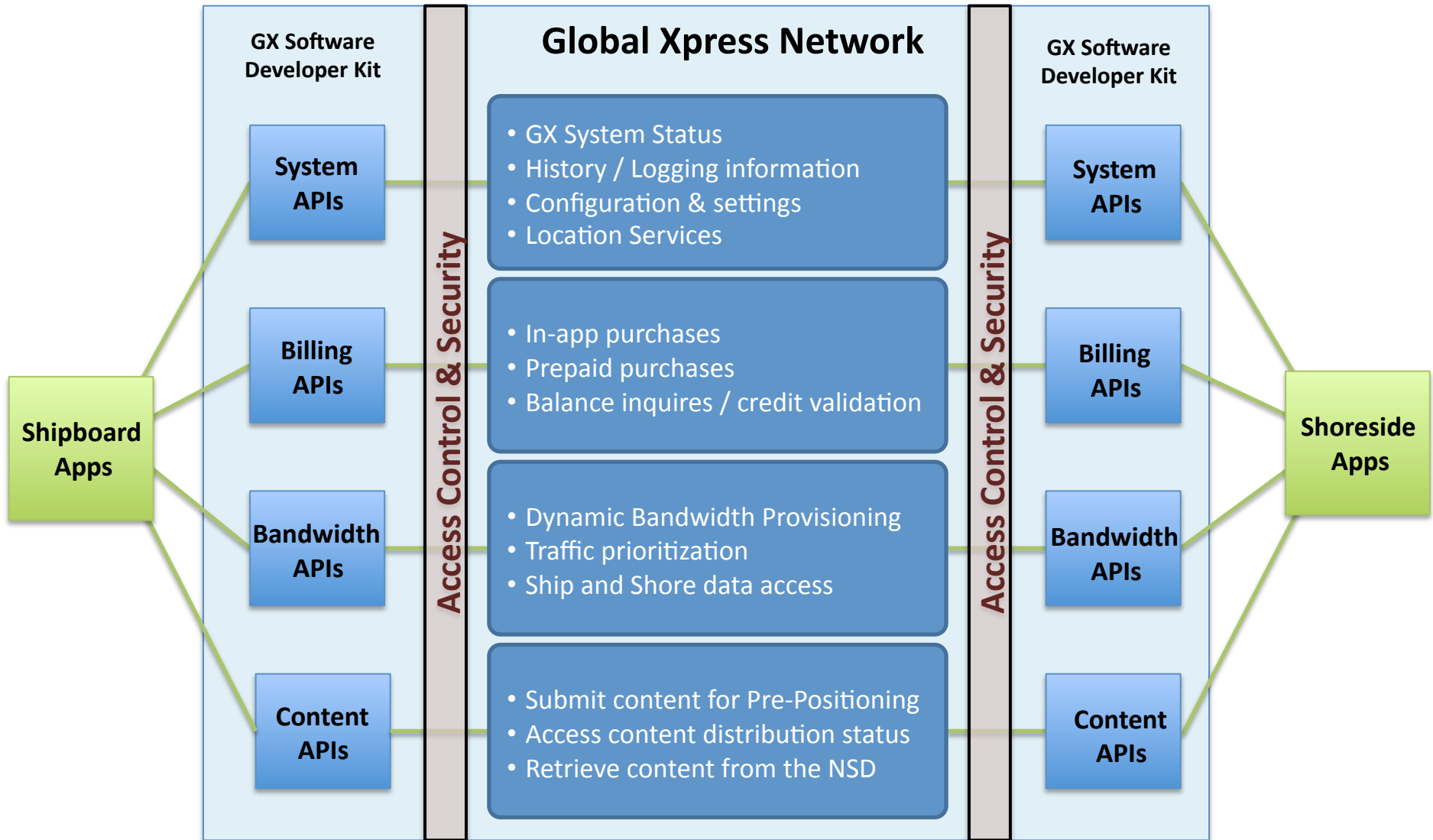
New ways to use airtime

- Applications can dynamically allocate bandwidth
- Content Pre-Positioning services

Designed as an Open Architecture



Categories of APIs

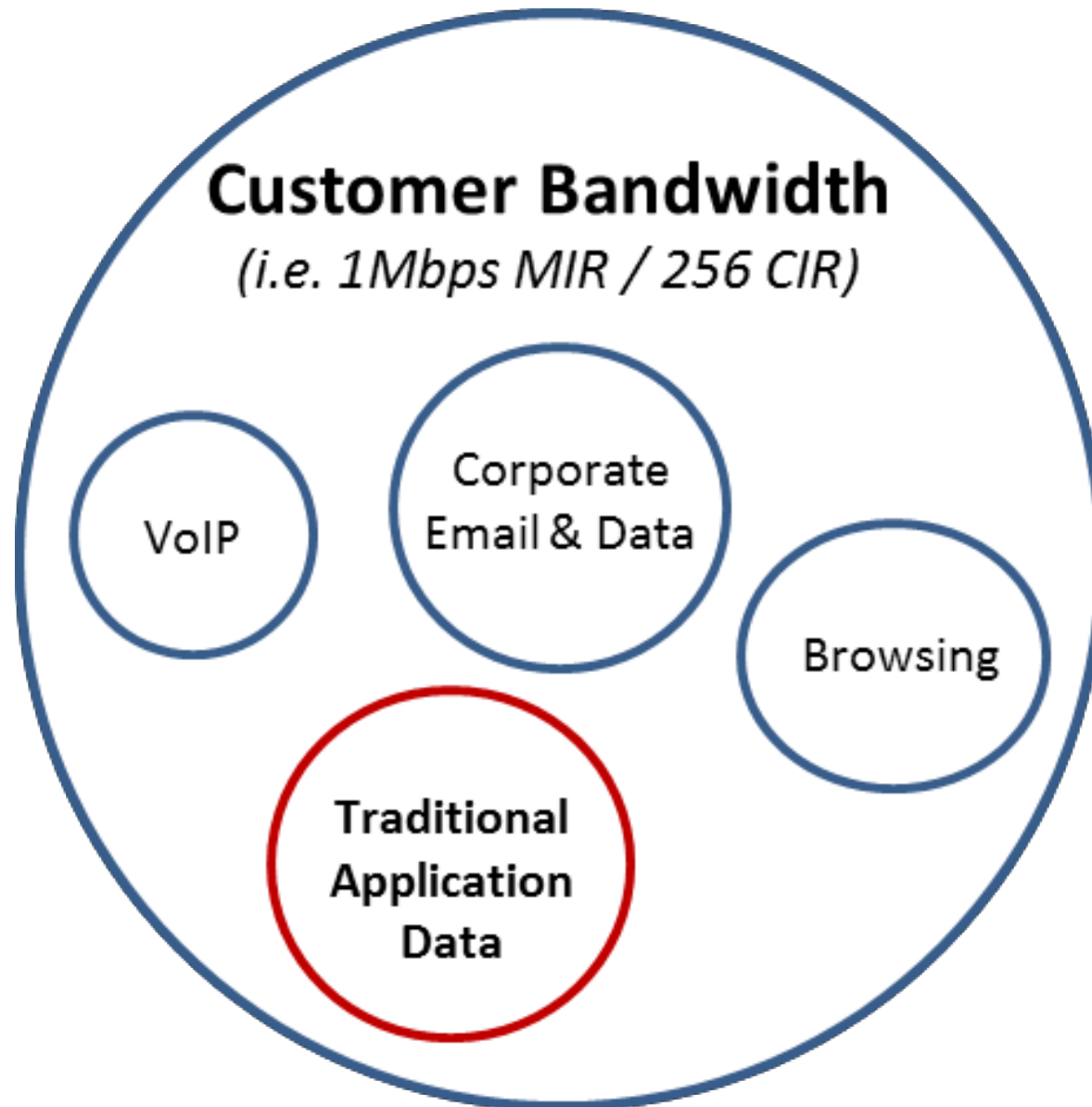


Optional Services Available with GX

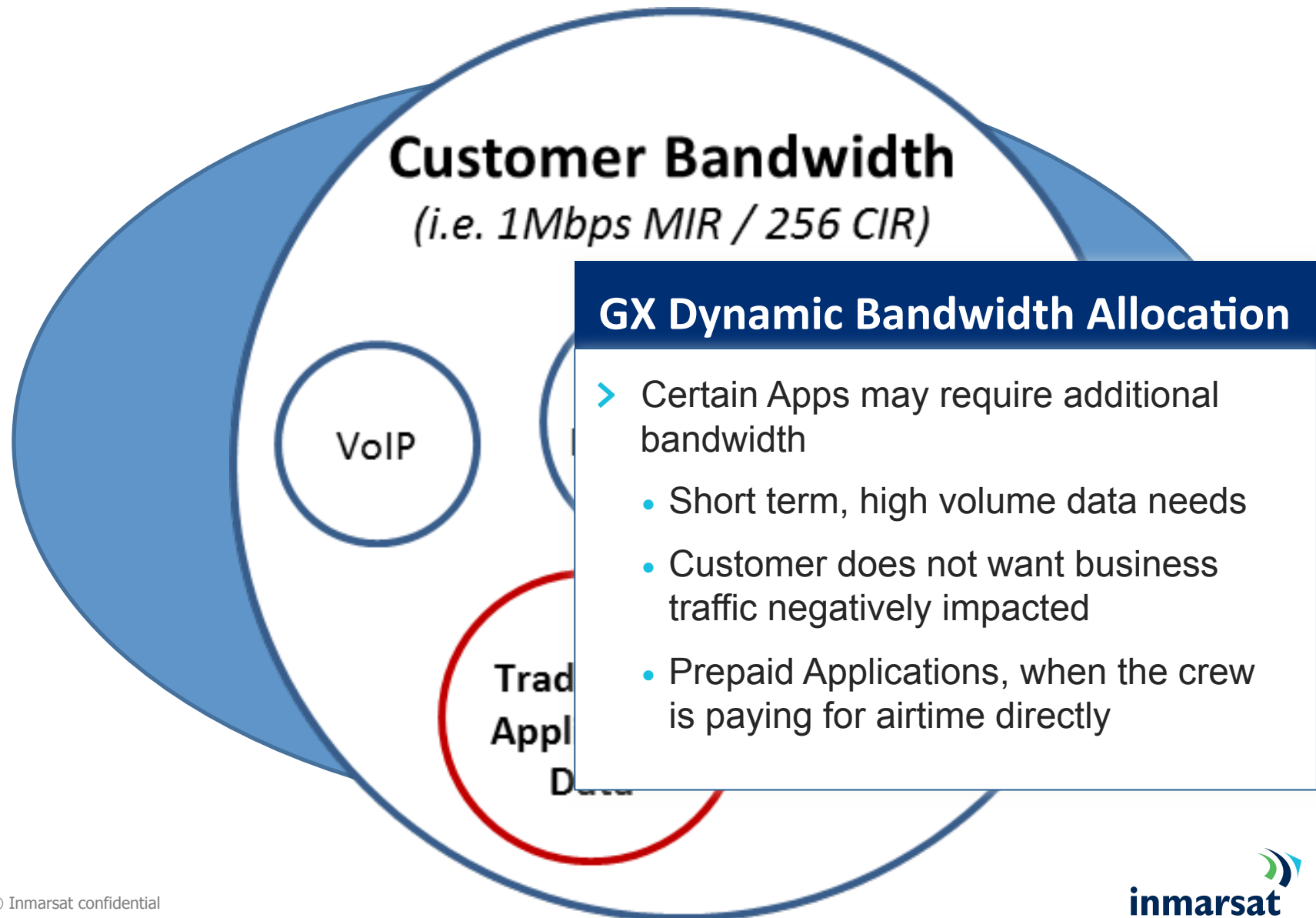
**Real Time
Traffic**

**Content
Pre-Positioning**

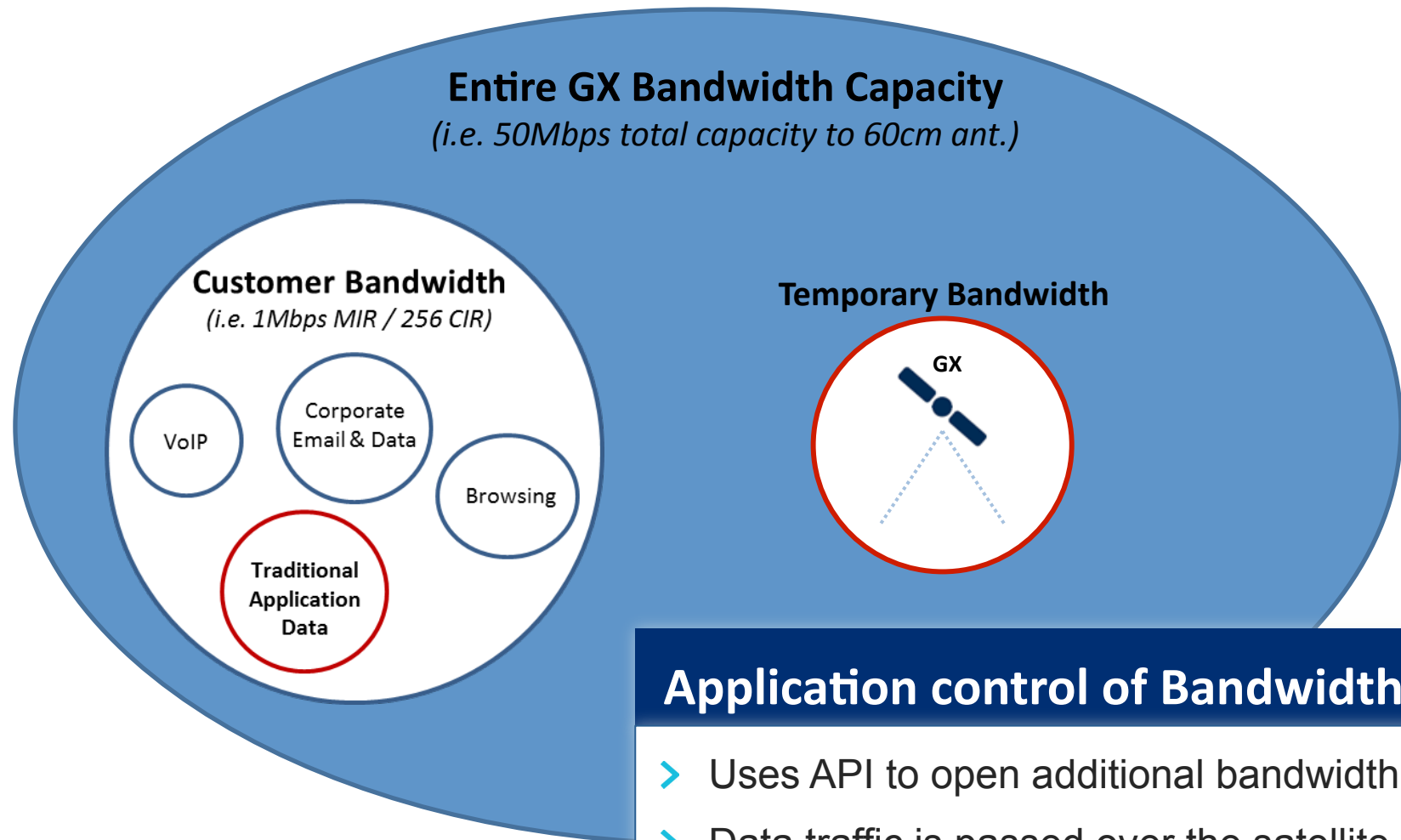
Flexible Real-Time Bandwidth Control



Flexible Real-Time Bandwidth Control



Flexible Real-Time Bandwidth Control



Application control of Bandwidth

- > Uses API to open additional bandwidth
- > Data traffic is passed over the satellite
- > Application closes bandwidth

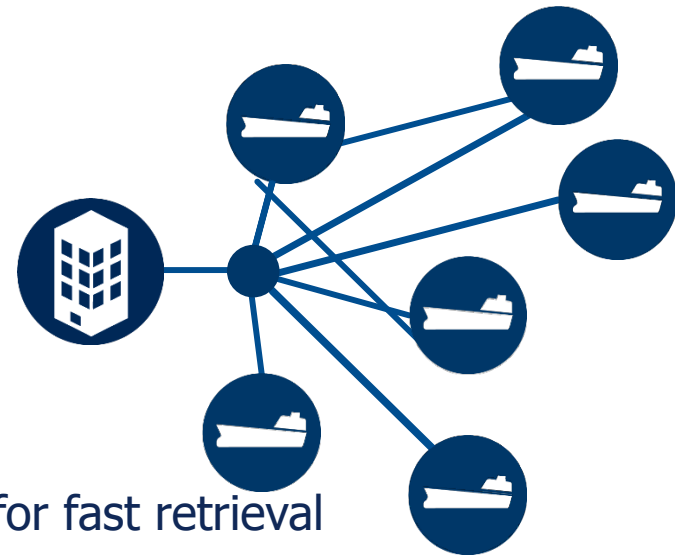
Content Pre-Positioning Service

- Allows Data Files to be Pre-Positioned to the NSD
 - Content is uploaded to the Inmarsat core network
 - Peak and Off-Peak Delivery options
 - CAP is charged for successful deliveries only
 - Time to deliver files is dependent on file size
- Downloaded files are not 'browseable' to the shipboard users
 - Application is responsible to access files from the NSD
 - APIs to access Pre-Positioned files provided as part of the Inmarsat SDK
 - DRM (Data Rights Management) / encryption is the responsibility of the CAP

MultiCast Capabilities

GX Multicast introduces a step change in capabilities

- › Highly flexible delivery options
 - › To all ships in a fleet
 - › To groups of ships
 - › To ships in a geographic area
 - › To all ships subscribing to specific services
- › Broadcast data is stored within shipboard NSD for fast retrieval
- › Minimal impact on network



Content Pre-Positioning Service



Content is stored on the NSD

- > Held in local storage on the NSD
- > Security ensures content is protected
- > Data accessed via GX Application only

Content is uploaded to GX

- > Content is upload to secure GX network
- > Recipient list and priority is set
- > Broadcast delivery begins

GX Delivers the Content

- > Protected delivery over the GX Network
- > Delivery achieved within specified timeframe
- > CAP informed of non-deliveries



A revolution in maritime communications:

Telemedicine

- > Telemedicine application get airtime when needed
- > High quality without impact on business traffic
- > Reduces cost for the shipping company

Ship security

- > Dynamically open airtime during security event
- > Immediate, no delays waiting for more bandwidth
- > Secure, separated from normal Internet traffic.

Crew services

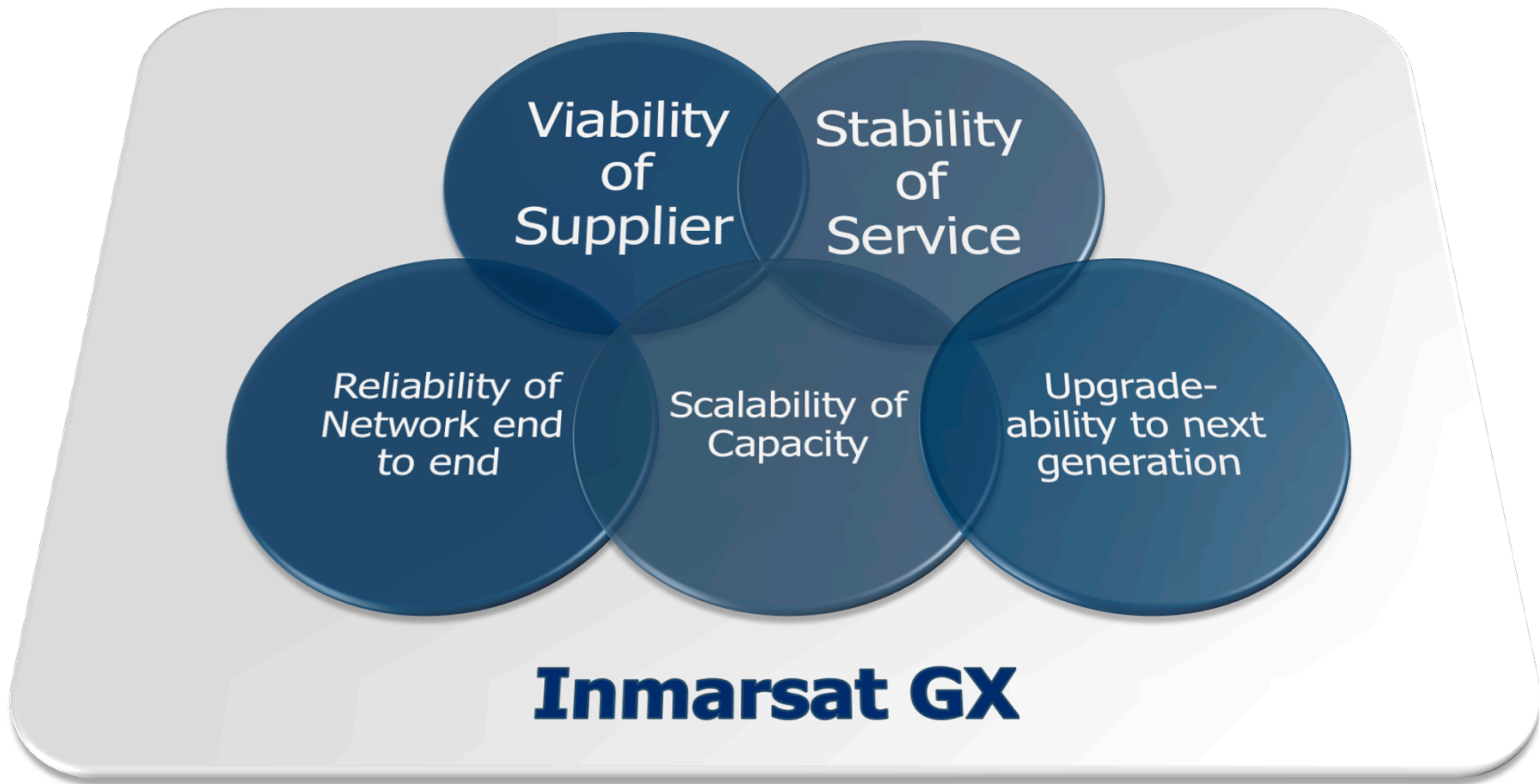
- > Crew can buy a host of products and services directly
- > No impact on business traffic
- > Great end-user experience, reduces satellite usage



The Global Xpress Solution



Providing five abilities to consider





Global Xpress Maritime

The high capacity, reliable, future-proof solution for maritime communications

76
74
72
70
68
66
60