

# JAMES WAYNE EVANOW

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## PROFESSIONAL MARITIME EXPERIENCE

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### CREDENTIALS (CURRENT)

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**Able Bodied Seaman Unlimited (Limited Lifeboat)**

**STCW-95 BST**

**TWIC**

**100T Masters Certificate, 12/10/2008 (Need 90 Days Recent Sea Time to Activate)**

**Merchant Mariner** qualified by a combination of substantial sea time as Captain, and adaptive to many different ocean going applications.

Competent and knowledgeable in the all aspects of the maritime industry. Proven and verifiable work and safety record. Adroit, agile, and physically fit. Capable, reliable skills requiring minimal instruction or supervision. Superb interface with individuals of diverse cultures and backgrounds. I present a positive and professional image.

January 1981- January 1988

Crescent City, CA

*Commercial Fisherman/ Captain* F/V "Frank and Maria"

*80' 100 Ton Trawler/Crabber*

- Operated the vessel in fisheries covering Pacific Whiting, Crab, Tuna, Bottom Fish, and Shrimp on the California, Washington, and Oregon Coasts. Experienced in towing large gear in severe conditions.

February 1988- August 1995

Crescent City, CA

*Commercial Fisherman/Captain* F/V "Tatiana"

*90' 105 Ton Trawler/Crabber*

- Operated the vessel in fisheries covering Pacific Whiting, Crab, Tuna, Bottom Fish, and Shrimp on the California, Washington, and Oregon Coasts. Experienced in towing large gear in severe conditions.

February 1996- June 1999

Crescent City, CA

*Commercial Fisherman/Captain* F/V "Anna Lea"

*58' 96 Ton Limit Seiner*

- Operated the vessel in fisheries covering Squid, Crab, Tuna, Bottom Fish, and Shrimp on the California, Washington, and Oregon Coasts as well as the offshore tuna grounds. Experienced in towing large gear in severe conditions.

March 2002- June 2002

Crescent City, CA

Commercial Fisherman/Captain/Owner F/V "Mustang"

50' 50 Ton Salmon Troller/Crabber

Fished the Mustang for Salmon before selling her in September of 2002

**(Transitioned into Mortgage Industry 1999)**

August 1999 - January 2000

Princeton Capital/Mortgage.com

Los

Gatos, CA

*Processor/Transaction Coordinator*

- Worked in Century 21 office as an assistant to a loan officer.

January 2000 – April 2000

Mortgage.com

*Loan Officer*

- Became Loan Officer for Mortgage.com. Worked as a partner with another loan officer in a Coldwell Banker Office in San Jose.

April 2000 – January 2001

*Loan Officer*

National Pacific Mortgage

- Began working for National Pacific Mortgage as a loan officer in San Jose. Continued working in a partnership with another loan officer.
- Transferred from San Jose to Medford OR. Worked as a loan officer without a partner. FHA, Conventional, & Subprime.

January 2001 – May 2002

*Loan Officer*

Mortgage Market

- Worked as a loan officer. Trained in detailed processing skills. FHA, Conventional, & Subprime.

June 2002 – September 2004

*Loan Officer/Marketing*

Pacific Republic Mortgage

- Worked as a loan officer with Pacific Republic Mortgage, (formerly National Pacific Mortgage). Became partners with two other loan officers and started the TNT Lending Group.

October 2004 – February 2006

Response Mortgage Services, Inc.

*Senior Loan Officer/ Certified Mortgage Planner*

- Following the buyout of Pacific Republic Mortgage by GMAC Mortgage, our group decided to move to work as a team in a Real Estate Office with 100+ Realtors. FHA, Conventional, & Subprime.

February 2006-March 2007

Fairway Independent Mortgage Corporation

*Manager/ Certified Mortgage Planner*

- After attending a mortgage conference and affiliating myself with a coaching company, I learned of Fairway Independent Mortgage, and the opportunity to manage my own branch in Medford, OR. FHA, Conventional, & Subprime.

March 2007-July 2008

First Priority Financial dba Maximum Equity Home Loans

*Manager/Owner*

- I have spent the last 2 years in a management position, and I have gained a considerable amount of respect for the responsibility of management, but more importantly, the knowledge for the need to watch costs and how to work as a team.  
FHA, Conventional, & Subprime.

July 2008-Current

Flagship Financial Group. LLC

*Certified Mortgage Planner*

- Moved to San Diego to begin working with a broker in Salt Lake City that was pursuing the foreclosure market.  
FHA, Conventional, & Subprime.

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## SUMMARY OF QUALIFICATIONS

### *Public Speaking*

- I have performed over 50 seminars to date and my passion is to become a motivational speaker. I belong to a speaker's bureau called Higher Speech, at [www.higherspeech.com](http://www.higherspeech.com), and I am an active member of Toastmasters. I have excellent public speaking and communication skills.

### *Marketing*

- Over the course of the last 9 years, I have worked extensively in finding different ways to market myself, and recently, for our team. Constantly trying to find modern marketing techniques such as the internet, video marketing, etc. Setting up and conducting seminars.

### *Technology*

- I am experienced and skilled with the following computer programs: Windows XP, Outlook, Publisher, Excel, Power Point, Act, Calyx Point, Genesis, Dreamweaver, Photoshop Illustrator, Encompass, and Mortgage Coach™. I have experience in Radar Plotting, GPS Navigation, NavTech Charts, and all modern electronics aboard 100T vessels.

### *Navigation*

- I have captained boats 1500 NM offshore tuna fishing and I have towed several different types of trawls for over 20 years.

### *Nonclementure Skills*

- I am skilled in cable splicing, net mending, rope splicing, navigation and virtually all ship side duties.

### *Interests include:*

- Working Out, Cycling, Art, Public Speaking, Educating Others, Humanitarian Services